

Juan,

It's been a wild and busy ride so far, but I'm happy to say I'm living the dream.

The testing results were a good read. I'm just as impressed by your diligence to get the product out as I was when I first saw your product.

I recently thought of your triage light after reviewing a report of the humanitarian effort of Operation Damayan in the Philippines.

The Marine Corps Air Traffic Controllers commanded a damaged tower and had issues with expeditious runway lights during humanitarian operations.

They ended up using a tremendous amount of AA batteries to power their devices and some Chemlights to fill the gap. Ironically, procuring a large number of AA batteries comes with significant challenges. They could have used your LGPs to cut cost & weight. Just an observation.

One interesting note: 60% used LGP as a low level flashlight.

This is true of my personal experience when either in the rear, not actively engaged in operations or in a training environment. Chemlights were also a big part of our training signal plan (improved situational awareness of team members)i.e. placing chemlight in the should pocket to identify 'key leaders'. I also used it heavily as an IR marker during nighttime Air Support and personnel recovery missions in training. So I concur with the study's findings with the added caveat that Chemlight use has simply become a habitual preference that can be duplicated by the LGP's.

I think you right on the mark about separating items 2&3, they should be combined to capture the true preference of the LGP standard.

Also, the cost savings is a significant oversight in the report. However, as beneficial as the LGP's could prove in both operational and logistical considerations, there is still a place for the Chemlight as a 'disposable' light source. I personally think there is room for both, and adding the LGP alongside Chemlights reduces the financial burden of unit funds while reducing the weight & logistical burden of the warfighter.

Again, great stuff. I appreciate you allowing me to look behind the veil of your journey.

Stay motivated!

Semper Fidelis,  
Capt XXXX, T.E./ USMC  
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